



ATRIUM
European Real Estate

The leading owner, manager and developer
of Central & Eastern European shopping centres



Company presentation
October 2013

Leading owner, manager and developer of supermarket anchored shopping centres

- The only listed property player focused 100% on Central and Eastern European (incl. Russian) retail markets
- Investment grade credit rating by S&P and Fitch
- 156 income producing properties with a market value of €2.2bn (1.2m sqm GLA)
- Focus on shopping centres, primarily supermarket anchored
- 1H13 GRI: €101.1m (1H12: €96.2m; FY12: €193.5m), growth of +5.2%
- 1H13 NRI: €96.3m (1H12: €91.7m; FY12: €181.3m), growth of +4.9%
- Adjusted EPRA EPS: €0.177 (1H12: €0.170), growth of +4.1%
- Development and land portfolio: €592.7m (YE-2012: €538.4m)
- Cash: €529.9m (YE-2012: €207.8m)
- EPRA NAV per share: € 6.52 (YE-2012: € 6.43), growth of +1.4%
- Gross LTV: 31.5% (2012: 19.7%)
- Net LTV: 12.5% (2012: 12.1%)

Key events 2013 YTD:

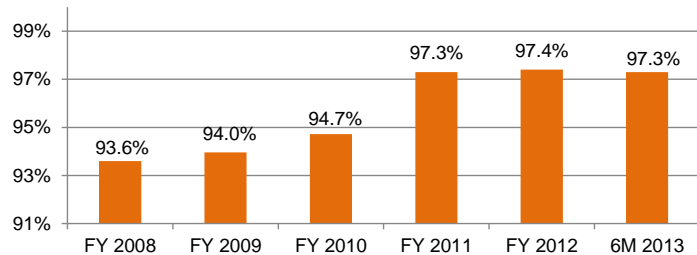
- April 2013 – first unsecured corporate bond placed (€350m)
- August 2013 – acquisition of Galeria Dominikanska in Wroclaw, Poland (€151.7m)
- Solid progress on the construction of Atrium Felicity in Lublin (91% pre-let)
- Launch of Atrium Copernicus extension in Torun (65% pre-let)

Research coverage by HSBC, Kempen & Co, Wood & Co and Baader

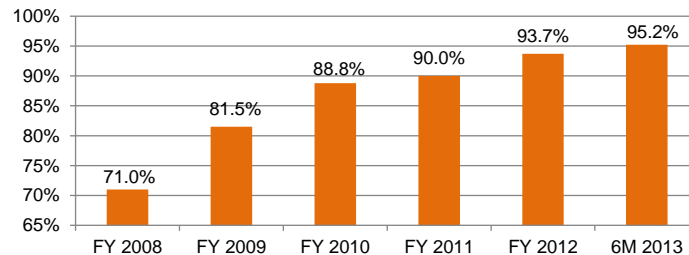


First rate asset management team delivering excellent operational results

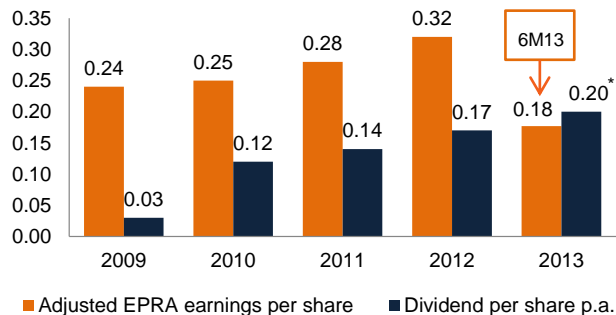
Occupancy rate based on GLA



Operating margin



Adjusted EPRA earnings & Dividend per share



- Steadily improved occupancy rate throughout the global economic crisis, reaching a record 97.4% in FY12, and well maintained in 6M 2013
- EPRA occupancy has remained stable at 98% over the past two years
- Strong and steadfast increase in operating margin from 71.0% in FY08 to a record 93.7% in FY12. As of 6M 2013, the margin stands at 95.2%
- Adjusted EPRA earnings per share have increased from €0.24 in 2009 to €0.32 in 2012 (€0.177 in 6M 2013)
- Following continued operational improvements, the dividend increased from €0.12 in 2010 to €0.20* per share per annum in 2013

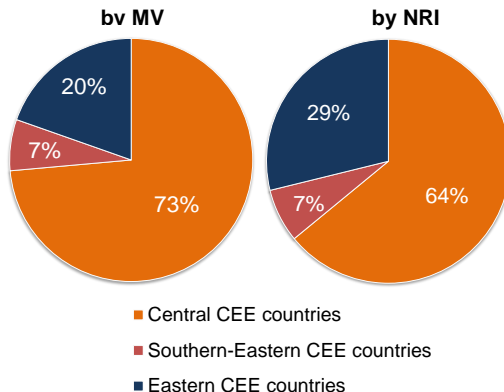
* Subject to legal and regulatory requirements



Atrium's exposure today – focus on the most mature and stable markets in CEE

- 100% - focus on Central and Eastern Europe including Russia
- Despite the spill-over effects from the Euro area, emerging Europe offers a positive spread above forecasted growth in Western Europe
- 97% of income producing portfolio by value and by income is located in investment grade rated countries (BBB- or above, according to Fitch ratings)
- 78% of the total 6M 2013 GRI is denominated in Euros, 10% in Czech Korunas, 5% Polish Zlotys and 4% in USD
- Atrium distinguishes its markets between three types of regions based on several considerations:
 - **Central CEE Countries** (73% by MV or €1,617m; 64% by NRI or €62m in 6M13/€120m in FY-2012): **Poland, Czech Republic and Slovakia.**
All three countries are rated A- and above by the leading credit rating agencies
 - **Southern-Eastern CEE Countries** (7% by MV or €147m; 7% by NRI or €7m in 6M13/ €13m in FY-2012): **Hungary and Romania.**
Despite currently experiencing difficult market conditions, the countries' risk profile is still considered medium in the long term
 - **Eastern CEE Countries** (20% by MV or €439m; 29% by NRI or €28m in 6M13/ €48m in FY-2012): **Russia and Latvia.**
Considered emerging CEE markets due to the different risk profile (operational, legal, financial)

Atrium's SI portfolio exposure by country type as at 30.06.2013



Detailed overview of Atrium's markets

Central CEE countries

Indicator	Poland	Czech Republic	Slovakia
Fitch country rating	A+/ Stable	A+/Stable	A+/Stable
2013f GDP growth (%)	1.3%	0.3%	1.4%
2014f GDP growth (%)	2.2%	1.6%	2.7%
2013f inflation (%)	2.0%	2.4%	1.9%
2013f unemployment (%)	11.0%	8.1%	14.3%
2013 ease of doing business	55	65	46
2012 JLL transparency rank	19	24	36
SC yield, gross (%), 2Q13	6.00%	5.75%	7.25%

Southern- Eastern CEE countries

Indicator	Hungary	Romania
Fitch country rating	BB+/Stable	BBB-/Stable
2013f GDP growth (%)	0.0%	1.6%
2014f GDP growth (%)	1.2%	2.0%
2013f inflation (%)	4.0%	3.7%
2013f unemployment (%)	10.5%	7.0%
2013 ease of doing business	54	72
2012 JLL transparency rank	26	40
SC yield, gross (%), 2Q13	7.25%	8.50%

Eastern countries

Indicator	Russia
Fitch country rating	BBB/Stable
2013f GDP growth (%)	1.5%
2014f GDP growth (%)	3.0%
2013f inflation (%)	6.4%
2013f unemployment (%)	5.5%
2013 ease of doing business	112
2012 JLL transparency rank	37
SC yield, gross (%), 2Q13	9.25%

- The internal classification of the countries largely follows the factors underlying the basic fundamentals of credit rating agencies approach, comprising a wide spectrum of aspects:
 - Economic** – economic structure and growth prospects;
 - Political** – institutional effectiveness and political risks;
 - Legislative** – rule of law, property rights and doing business;
 - External** – external liquidity and international investment position.

Central CEE countries

- Poland** is one of the best performing countries within CEE and ranks high in ease of doing business/ transparency
- The country has become an established CEE destination for both real estate investors and global retailers
- In 2Q13, the Polish GDP grew by +1.1% y-o-y and retail sales increased every month (June: +5.5% y-o-y)
- The **Czech** economy has ended its recession and its slowdown seems to have reached the trough in 1Q13
- Despite a -1.3% y-o-y contraction, 2Q13 GDP grew by +0.6% q-o-q, suggesting the economy has bottomed out
- Slovakia's** prospects for 2013 are of positive growth; also, the market is investor-friendly and relatively transparent
- In 2Q13, the Slovak GDP grew by +0.8% y-o-y, and retail sales rose every month (June: +0.9% y-o-y)
- All three countries are perceived as relatively stable with an investor-friendly, mature business environment

Southern-Eastern CEE countries

- Hungary** is expected to stagnate economically this year but is showing signs of stabilization/ improvement
- In 2Q13, the Hungarian GDP recorded a positive growth of +0.2% y-o-y and +0.1% q-o-q
- Romania** maintains mild positive growth but more reforms are necessary business- and transparency- wise
- In 2Q13, the Romanian GDP grew by +1.4%, but retail sales showed a mixed performance (June: -3.1% y-o-y)
- Both countries are perceived as having strong long term potential but face various macro and/ or political issues

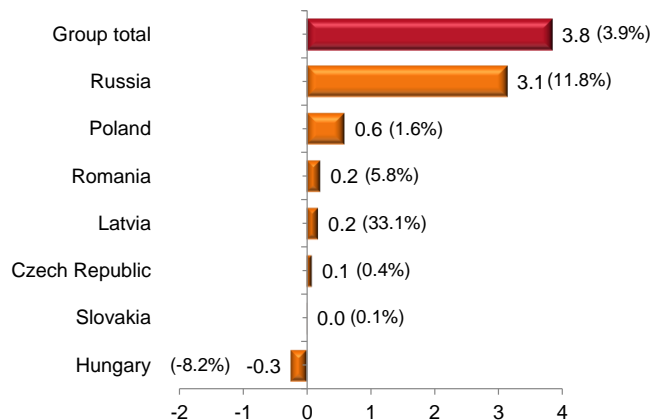
Eastern countries

- Russia** has had a strong performance over the past years and is expected to continue growing
- In 2Q13, the Russian GDP slowed a bit but still grew by +1.2% y-o-y; 6M13 retail sales were up by +3.7% y-o-y

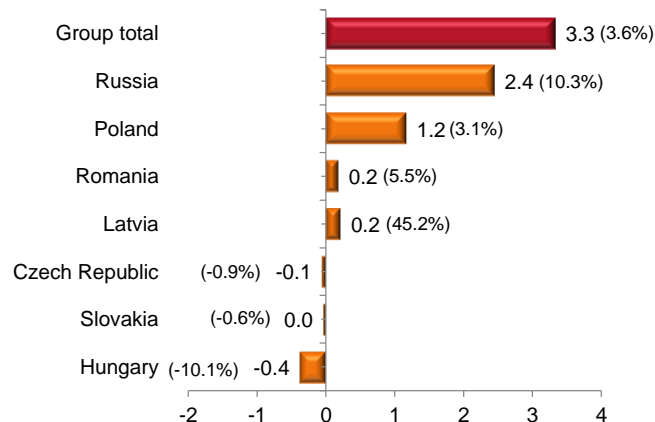
SC - Shopping Centre(s); f - forecast; "Doing business" rankings include 185 countries; the JLL transparency index ranks 97 countries.



GRI L-F-L change, €m, (%)



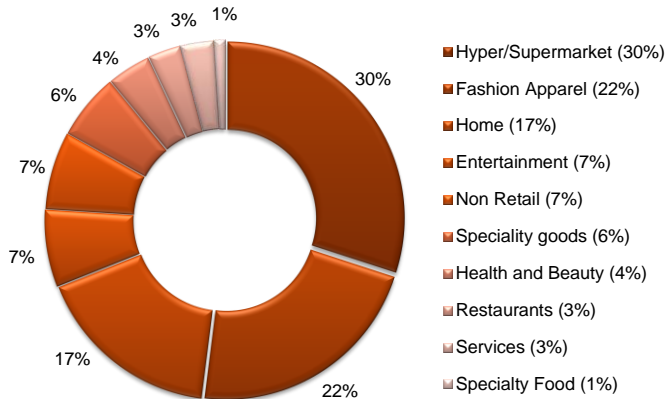
NRI L-F-L change, €m, (%)



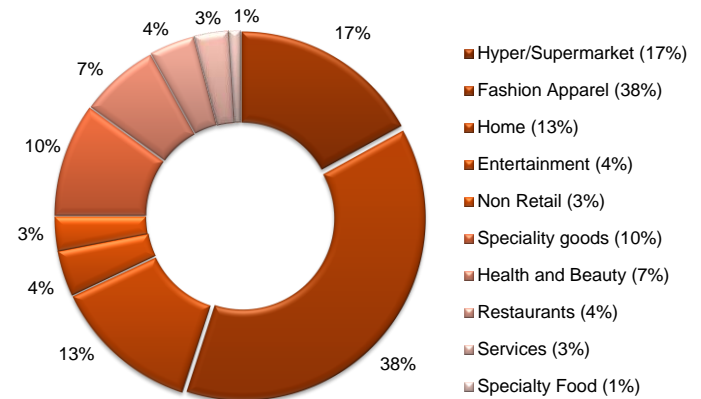
- Despite macroeconomic headwinds, all countries except for Hungary delivered growth in gross like-for-like rental income with a particularly strong performance in Russia
- Like-for-like rental growth in Russia was driven by indexation, higher turnover rents and GML, as well as increased occupancy. These were driven, among others, by the significant restructuring undergone by several assets in 2012 (e.g. Atrium's Park House assets in Kazan, Togliatti and Yekaterinburg)

Strong and diversified tenant mix + long lease durations = resilient income

Tenant mix based on GLA

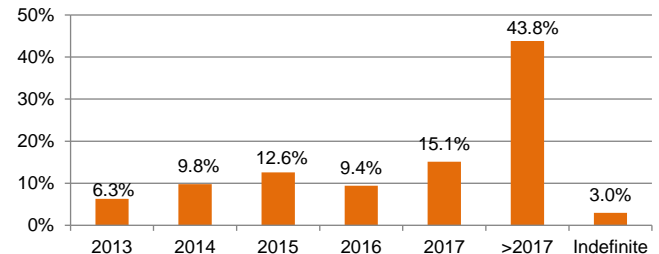


Tenant mix based on annualised income













- 30% of GLA is occupied by Hyper/Supermarkets
- The tenant mix with large exposure to food retailing and everyday necessities has proven its economic resilience
- The long duration of lease contracts and the wide range of expiries provide resilient income streams
- In particular, average duration increased from 5.0 years at YE-2011 to 5.6 years by YE-2012; as of 30.06.13, the duration is 5.5 years
- In addition, expiries beyond 5 years' time account for the majority of leases, namely 43.8%

Lease expiry based on annualised rental income



Top 10 tenants are well-known international retailers

- The top 10 tenants are represented mainly by international retail companies and generate 25% of annualised rental income:

Group name	Brands	Description	Public/ Private	Brands in Atrium's portfolio	% of ARI*	No of outlets, worldwide	Sales 2012 € Bn, worldwide	Regions of operations	S&P credit rating
ASPIAG		International food retail chain	Private	Spar, Interspar	5.0%	12,329	32.0	35 countries (Europe, Africa and Asia)	Not rated
Ahold		International group of supermarket companies	Public	Albert, Hypernova	3.8%	3,074	32.8	6 countries (Europe and US)	BBB/ Stable
Metro Group		One of the world's largest retailers; operates food retailer Real (sold to Auchan in 2012) & electronics retailers MediaMarkt and Saturn	Public	Real, MediaMarkt	3.7%	2,243	66.7	32 countries (Europe, Africa and Asia)	BBB-/ Stable
LPP		Fashion retailer in CEE (owns brands: Reserved, CROPP TOWN, Home&You, Mohito, Esotiq)	Public	Reserved, Cropp Town, House, Home&You, Mohito, Re-Kids	2.7%	1,075	0.8	13 countries (CEE and Middle East)	Not rated
AFM		Association de la Famille Mulliez (AFM), owns Auchan, has majority stakes in sports goods retailer Decathlon and DIY retailer Leroy Merlin	Private	Auchan, Decathlon, Leroy Merlin	2.3%	1,464	46.9	13 countries (Europe and Asia)	A/ Negative
Hennes & Mauritz		"Value for money" international fashion retailer	Public	H&M	1.7%	2,776	16.2	48 countries (Asia, Europe, North America, Middle East and Africa)	Not rated
Tengelmann Group		OBI is one of the leading European DIY brands. Kik is a fashion and apparel discount	Private	OBI, Kik	1.6%	4,346	11.1	18 countries (Western Europe and CEE)	Not rated
Kingfisher		Home improvement (DIY) retail group	Private	Castorama	1.5%	1,025	13.0	8 countries (Europe and Asia)	BBB-/ Stable
Rewe Group		Retail (supermarkets) and tourism group in Europe	Private	Penny Market, Billa, Koberce Breno	1.4%	15,500	49.7	13 countries (Western Europe and CEE)	BBB-/ Stable
EMF		Multimedia, fashion & children's products retail group	Public	Empik, Smyk	1.3%	631	0.8	7 countries (Europe and Asia)	Not rated

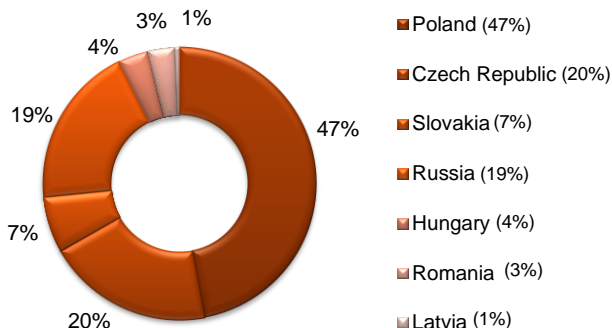
Overview of Standing Investments

	No of properties	Gross lettable area	Market value 30/06/2013	% of Market value	Market value per m ² of GLA	NRI per m ² of GLA per month	Net equivalent yield (weighted average)*	EPRA net initial yield**	Revaluation during 6M 2013	EPRA Occupancy
Country		sqm	€m	%	€	€	%	%	€m	%
Poland	21	390,200	1,035.8	47.0%	2,655	16.6	6.9%	7.0%	2.2	97.4%
Czech Republic	98	375,400	435.5	19.8%	1,160	7.7	8.1%	7.9%	(6.2)	97.5%
Slovakia	3	65,500	145.8	6.6%	2,226	14.1	7.7%	7.6%	(1.0)	98.3%
Russia	7	237,000	424.8	19.3%	1,792	19.3	12.2%	12.1%	24.4	99.3%
Hungary	25	104,500	76.9	3.5%	736	5.4	9.6%	9.1%	(6.6)	93.8%
Romania	1	53,400	70.6	3.2%	1,322	10.8	9.1%	8.9%	(0.3)	100.0%
Latvia	1	20,400	14.3	0.6%	702	2.9	12.0%	3.2%	(0.9)	91.5%
Total	156	1,246,400	2,203.7	100.0%	1,768	12.9	8.4%	8.3%	11.6	98.0%

* The external appraisers' equivalent yield is a weighted average yield that takes into consideration estimated rental values, occupancy rates and lease expiries

** The EPRA Net initial yield is calculated as the annualised net rental income divided by the market value

Market value per country as of 30/06/2013



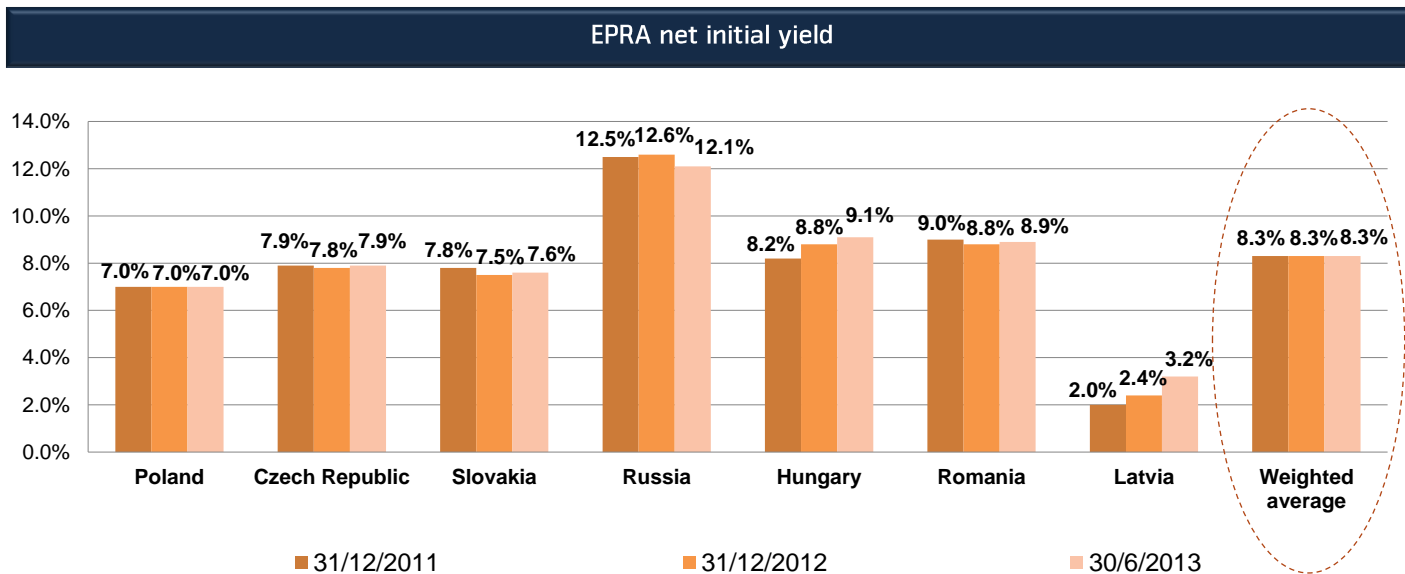
- The €11.6m positive revaluations reflect an increase of €10.6m due to the impact of business performance driving higher rents, occupancies and ERVs and an increase of €1.0m due to yield compression, mostly in Poland but also in Russia and Latvia
- The top 10 assets represent 58% of Atrium's Standing Investments' portfolio value (or 34% of GLA)
- Six properties out of the top 10 investments are located in Poland
- The market value of Atrium's income producing portfolio in Poland exceeds €1 billion
- In August, Atrium acquired Galeria Dominikanska (Wroclaw, Poland) for €151.7m. This will increase Poland's weighting to in excess of 50% of the Group income producing portfolio (based on 30.06.13 numbers)

Overview of net equivalent yield per country

Net equivalent yield



Overview of EPRA net initial yield per country

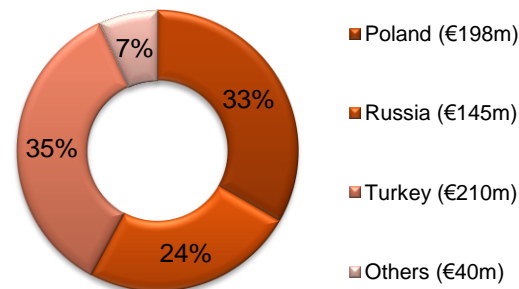


Development pipeline rationalized to mitigate risk and increase flexibility

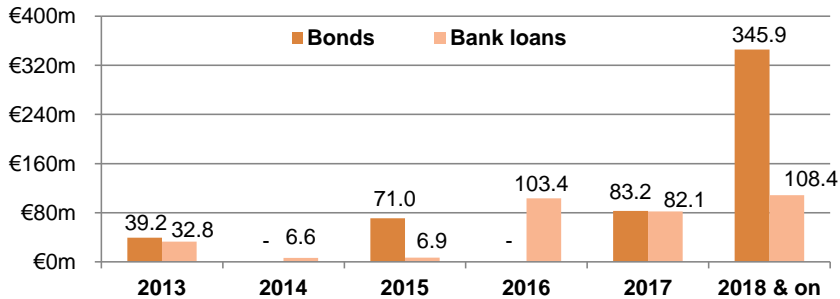
Development pipeline – general overview

- 36 projects including significant long term future value creation opportunities
- €592.7m fair value as of 30 June 2013
- Over 93% of the portfolio by value is located in Poland, Russia and Turkey
- The Board has given a preliminary “green light” approval to proceed with the development process of 8 priority projects
- The total incremental development expenditure for these 8 projects is estimated at approx. €152m over the next three to five years
- Within these 8 projects, the largest development project is Atrium Felicity Shopping Centre (75,000 m² GLA) in Lublin. This is the only greenfield priority project and is already 91% pre-let with an average lease length of c. 6 years and is scheduled to open in early 2014 (incremental costs to completion as of 30.06.13 are €39.4m)
- Another project currently under construction is the extension of Atrium Copernicus in Torun, which will add 17,300 m² of GLA and a further 640 parking spaces. Completion is scheduled for late 2014. As of August 2013, the extension is already 65% pre-let (incremental costs to completion as of 30.06.13 are €26.8mm)
- The remaining 6 projects are all extensions to existing income producing assets and are still subject to testing the leasing market and obtaining the required permits (3 in Poland and 3 in Russia)
- **Our long term target is for the development and land portfolio to represent a maximum 10-15% of total real estate assets**

Development and land per country



Debt overview



Year	Bonds		Bank Loans		Total	
	Maturing Amount	Current Avg Interest rate	Maturing Amount **	Current Avg Interest rate	Maturing Amount	Current Avg Interest rate
	€m	%	€m	%	€m	%
2013	39.2	5.7%	32.8	4.0%	72.0	4.9%
2014	-	-	6.6	3.4%	6.6	3.4%
2015	71.0	3.3%	6.9	3.4%	77.9	3.3%
2016	-	-	103.4	4.7%	103.4	4.7%
2017	83.2	4.0%	82.1	3.0%	165.3	3.5%
2018 & on	345.9	4.0%	108.4	4.1%	454.3	4.0%
Total	539.3	4.0%	340.2	3.9%	879.5	4.0%
Fixed rate	397.9	4.1%	293.7	4.1%	691.6	4.1%
Variable rate *	141.3	3.8%	46.5	2.7%	187.9	3.5%
Total	539.3	4.0%	340.2	3.9%	879.5	4.0%

* Based on the variable rate as of 30.06.2013

** Maturing amounts also include scheduled amortisation

- S&P Rating BBB-/stable
- Fitch Rating BBB-/stable

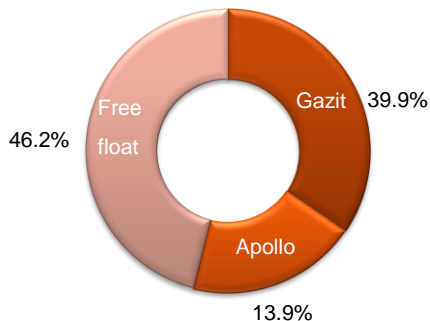
- Atrium has a strong Balance Sheet with €530m of cash, gross LTV of 31.5% and net LTV of 12.5%
- The weighted average duration to maturity is 5.2 years, up from 4.3 years as at 31.03.13 due to the 7 year bond placed in April 2013

Post- period event:

- In July, the remaining €39.2m outstanding on the secured bond originally issued in 2003 was repaid on maturity

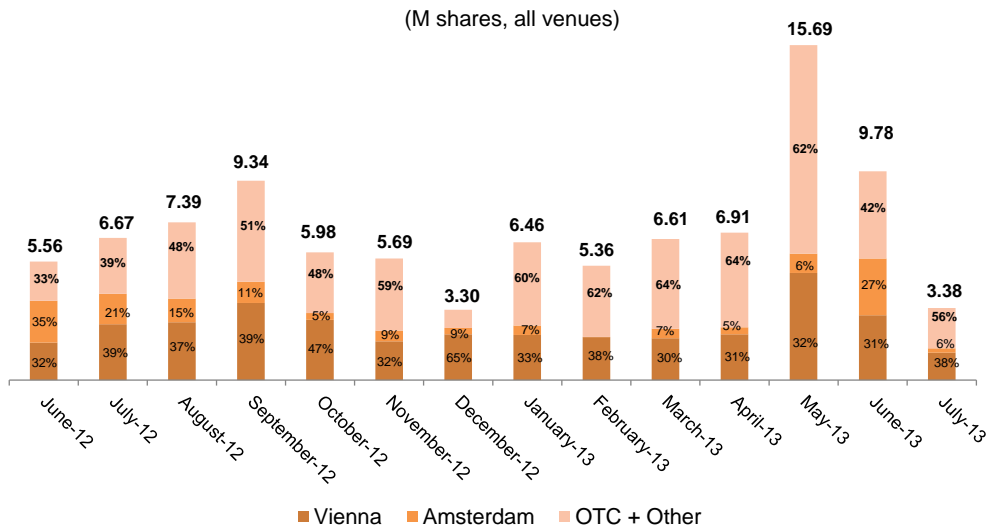


Shareholder structure*



* As of 28 August 2013

Monthly average trading volume of Atrium's shares



- The Vienna Stock Exchange accounts for 35.9% trading volume on average in the past 12 months (31.07.12 - 30.31.07.13) and 10.6% on Amsterdam Euronext; another substantial share is generated by Over-the-Counter (OTC) trades and other platforms (53.5%)
- Atrium is included in the following indexes:
 - EPRA Emerging EMEA Index
 - GPR General Index

Corporate vision:

- The Group's vision is to become the leading owner, operator and developer of food anchored shopping centres in the most mature and stable countries of Central and Eastern Europe
- The portfolio will be weighted towards income generating shopping centres in core countries producing stable cash flow in the long term
- Organic growth to be provided by pro-active hands-on asset management, ensuring we uphold our "retail is detail" approach
- External growth of the company to be achieved through the acquisitions of high quality assets in our core countries and through a selected number of development projects, either of new shopping centres or extensions of existing centres

Four key drivers of future growth:

Liquidity

- Significant liquid funds directly available for investments

Low leverage

- Low leverage provides strong potential firepower to finance acquisitions

Development and land

- Monetize the land bank through development or divestment

Extensions

- Redevelopment and extension potential

Main objectives and long term targets

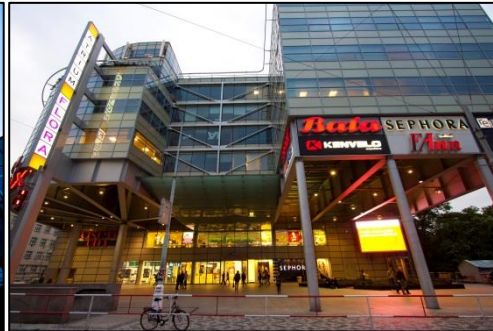
- Continue to drive the financial and operational performance of our assets while striving to constantly improve our offering for retailers and consumers
- Maintain our pursuit of appropriate investment opportunities in our core markets: Poland, the Czech Republic and Slovakia
- Further improve the capital structure and efficiency of the Group's balance sheet
- Continue to establish the Atrium brand and strengthen our relationships with key clients while seeking to work with new retailers as they expand into and across the region
- Strengthen the investment grade credit rating



- Long-term leverage target of net debt to real estate value of 30%-35%
- Reduce development and land bank to ~ 10% - 15% of total real estate assets

Atrium: a unique investment opportunity

- Strong management team with a proven track record of delivering market leading growth and adding value through operational performance
- Central and Eastern European focus with dominant presence in the most mature and stable countries
- Successfully navigated the global economic crisis through smart decision making and effective management
- Balance sheet is exceptionally robust
- Investment grade rating: BBB- with a “Stable” outlook (Fitch and S&P)
- Balance between solid income producing platform and opportunities for future growth
- Development pipeline and land being progressively monetized



Appendix



Financial highlights 1H 2013 – income statement

Year over year	6M 2013	6M 2012	Change	Change
	€m	€m	€m	%
Gross rental income	101.1	96.2	5.0	5.2%
Service charge income	38.1	37.2	1.0	2.6%
Net property expenses	(43.0)	(41.6)	(1.4)	(3.4%)
Net rental income	96.3	91.7	4.5	4.9%
Operating margin	95.2%	95.4%	(0.2%)	(0.2%)
Net result on acquisitions and disposals	0.1	0.4	(0.3)	(81.1%)
Costs connected with development	(2.2)	(3.4)	1.3	36.9%
Revaluation of investment properties	7.5	33.0	(25.5)	(77.2%)
Other depreciation, amortisation and impairments	(5.6)	(0.8)	(4.8)	(601.0%)
Administrative expenses	(12.9)	(12.2)	(0.6)	(5.2%)
Net operating profit	83.3	108.6	(25.3)	(23.3%)
Net financial expenses	(21.6)	(17.7)	(3.9)	(21.8%)
Profit before taxation	61.7	90.9	(29.2)	(32.1%)
Taxation credit/(charge) for the period	(9.6)	(14.2)	4.6	32.2%
Profit after taxation for the period	52.1	76.7	(24.6)	(32.1%)
Attributable to:				
Equity holders of the parent	52.1	79.2	(27.1)	(34.2%)
Minority interest	(0.0)	(2.5)	2.5	98.9%
IFRS earnings per share (€cents)	13.9	21.4	(7.5)	(35.0%)
Company adjusted EPRA earnings per share (€cents)	17.7	17.0	0.7	4.1%

Rental income exposure by currency

77.8% of GRI in HY 2013 is denominated in Euro, 10.4% in Czech Koruna, 4.6% in Polish Zloty and 4.2% in USD

Country	EUR		USD		Local currency		Total	
	€m	%	€m	%	€m	%	€m	%
Poland	33.3	33.0%	0.1	0.1%	4.6	4.6%	38.0	37.6%
Czech Republic	8.4	8.3%	0.2	0.2%	10.5	10.4%	19.1	18.8%
Slovakia	5.7	5.6%	-	0.0%	-	0.0%	5.7	5.6%
Russia	22.9	22.6%	4.0	3.9%	3.0	3.0%	29.9	29.6%
Hungary	3.9	3.9%	-	0.0%	-	0.0%	3.9	3.9%
Romania	3.8	3.7%	-	0.0%	-	0.0%	3.8	3.7%
Latvia	0.7	0.7%	-	0.0%	-	0.0%	0.7	0.8%
Total	78.7	77.8%	4.3	4.2%	18.1	17.9%	101.1	100.0%

€ exchange rate	As at			Change in period end rates since 31/12/2012		Average for the period ended		
	30/6/2013	31/3/2013	31/12/2012	6M change	3M change	6M 30/06/2013	3M 31/03/2013	12M 31/12/2012
Poland - Zloty	4.34	4.18	4.07	6.5%	2.6%	4.18	4.16	4.18
Czech Republic - Koruna	25.95	25.74	25.15	3.2%	2.3%	25.69	25.57	25.15
Russia - Rubles	42.85	39.76	40.33	6.2%	(1.4%)	40.75	40.15	39.93
USD - US Dollar	1.31	1.28	1.32	(0.9%)	(2.9%)	1.31	1.32	1.28

EPRA earnings per share

Earnings	6M 2013	6M 2012	Change	Change
	€m	€m	€m	%
Earnings attributed to equity holders of the parent	52.1	79.2	(27.1)	(34.2%)
Revaluation of investment properties	(7.5)	(33.0)	25.5	
Net result on acquisitions and disposals	(0.1)	(0.4)	0.3	
Goodwill impairment and amortisation of intangible assets	3.9	0.4	3.5	
Deferred tax in respect of EPRA adjustments	2.5	11.5	(9.0)	
Non controlling interest in respect of the above adjustments	-	(2.2)	2.2	
Close-out costs of financial instruments	-	1.5	(1.5)	
EPRA Earnings	50.9	57.1	(6.2)	(10.8%)
EPRA earnings per share (€cents)	13.6	15.3	(1.7)	(11.1%)
Company adjustments:				
Legacy legal matters	1.7	1.0	0.7	
Impairment of investments in associates	1.2	-	1.2	
Foreign exchange differences	4.7	1.8	3.0	
Fair value adjustment to financial instruments	1.6	1.5	0.1	
Deferred tax not related to revaluations	6.0	2.3	3.7	
Non controlling interest in respect of company adjustments	-	(0.2)	0.2	
Company adjusted EPRA earnings	66.1	63.4	2.7	4.3%
Company adjusted EPRA earnings per share (€cents)	17.7	17.0	0.7	4.1%

* Weighted average number of shares increased from 372.9m to 373.9m over the period

Financial highlights 1H 2013 – balance sheet

Balance sheet	30/06/2013	31/12/2012	Change	Change
	€m	€m	€m	%
Standing investments	2,203.7	2,185.3	18.4	0.8%
Developments and land	592.7	538.4	54.3	10.1%
Other non current assets	54.8	93.4	(2.8)	(3.0%)
Non current assets	2,851.1	2,817.1	34.0	1.2%
Cash and cash equivalents	529.9	207.8	322.0	154.9%
Other current assets	46.1	40.6	5.6	13.8%
Current assets	576.0	248.4	327.6	131.9%
Total assets	3,427.1	3,065.5	361.6	11.8%
Stated Capital	2,799.9	2,836.7	(36.7)	(1.3%)
Other reserves	4.6	4.9	(0.3)	(6.5%)
Hedging reserves	(10.3)	(14.4)	4.1	28.7%
Retained earnings	(413.4)	(457.2)	43.8	9.6%
Currency translation reserve	(85.4)	(85.5)	0.1	0.1%
Non controlling interest	(0.7)	(3.1)	2.4	76.8%
Equity	2,294.7	2,281.4	13.3	0.6%
Long term borrowings	804.2	462.1	342.1	74.0%
Other non current liabilities	185.1	184.7	0.5	0.3%
Non current liabilities	989.3	646.7	342.6	53.0%
Short term borrowings	75.3	75.0	0.3	0.4%
Other current liabilities	67.8	62.4	5.3	8.6%
Current liabilities	143.1	137.4	5.7	4.1%
Total equity and liabilities	3,427.1	3,065.5	361.6	11.8%
IFRS NAV per financial statements	2,295.4	2,284.4	11.0	0.5%
IFRS NAV per share (in €)	6.1	6.1	0.01	0.1%
EPRA NAV	2,465.2	2,435.0	30.2	1.2%
EPRA NAV per share (in €)	6.5	6.4	0.09	1.4%

NAV	30/06/2013	31/12/2012
	€m	€m
Equity	2,294.7	2,281.4
Non controlling interest	0.7	3.1
IFRS NAV per financial statements	2,295.4	2,284.4
IFRS NAV per share (in €)	€6.13	€6.12
Effect of exercise of options	13.0	15.3
Diluted NAV, after the exercise of options	2,308.4	2,299.7
Fair value of financial instruments	12.8	17.8
Goodwill as a result of deferred tax	(7.6)	(11.0)
Deferred tax	151.6	128.5
EPRA NAV	2,465.2	2,435.0
EPRA NAV per share (in €)	€6.52	€6.43
Number of outstanding shares (in millions)	374.5	373.4
Number of outstanding shares and options (in millions)	378.1	378.5

Cash flow

Cash movement	6M 2013	6M 2012	Change	Change %
	€m	€m	€m	%
Cash flows from operating activities				
Cash generated from operating activities	80.4	75.6	4.7	6.3%
Interest paid	(7.2)	(7.2)	-	-
Interest received	0.2	0.5	(0.2)	(52.8%)
Corporation taxes paid	(2.4)	(1.0)	(1.3)	(125.9%)
Net cash generated from operating activities	71.1	67.9	3.2	4.7%
Cash flows from/(used in) investing activities	(41.9)	(14.5)	(27.4)	(189.4%)
Cash flows from/(used in) financing activities	294.0	(59.1)	353.1	597.8%
Increase/(Decrease) in cash and cash equivalents	323.2	(5.7)	328.9	5796.4%
Cash and cash equivalents at the beginning of the year	207.8	234.9	(27.1)	(11.5%)
Effect of exchange rate fluctuations on cash held	(1.2)	0.2	(1.4)	(751.4%)
Cash and cash equivalents at the end of the year	529.9	229.4	300.4	130.9%

Macroeconomic overview of our markets

- Atrium's main markets provide access to 230 million consumers with increasing purchasing power

Macro Indicator	Poland	Czech Republic	Russia	Slovakia	Hungary	Romania	Latvia	Total / Average*	France	Germany
2012 Population (M people)	38.2	10.6	141.9	5.5	10.0	21.3	2.0	229.6	63.4	81.8
2012 GDP in PPP (\$ Bn)	802.0	287.9	2,511.7	132.4	196.8	274.1	37.0	4,241.9	2,251.9	3,194.2
2012 GDP per capita PPP (\$)	20,976	27,165	17,698	24,284	19,754	12,838	18,140	20,122	35,520	39,059
2013f GDP per capita PPP (\$)	21,673	27,686	18,683	25,271	20,218	13,357	19,075	20,852	35,961	39,997
2014f GDP per capita PPP (\$)	22,562	28,818	19,754	26,530	20,867	13,984	20,213	21,818	36,712	41,209
2017f GDP per capita PPP (\$)	26,273	33,540	23,644	31,105	23,362	16,476	24,305	25,529	40,260	45,595
2012 real GDP growth (%)	2.0%	-1.1%	3.4%	2.0%	-1.7%	0.2%	5.3%	1.4%	0.0%	0.7%
2013f real GDP growth (%)	1.3%	0.3%	1.5%	1.4%	0.0%	1.6%	4.2%	1.5%	-0.1%	0.6%
2014f real GDP growth (%)	2.2%	1.6%	3.0%	2.7%	1.2%	2.0%	4.2%	2.4%	0.9%	1.5%
2017f real GDP growth (%)	3.5%	3.0%	3.6%	3.5%	1.6%	3.5%	4.0%	3.2%	1.8%	1.3%
2012 retail sales growth (%)	-0.5%	-0.5%	6.8%	-0.7%	-1.6%	3.5%	2.0%	1.3%	1.4%	-0.2%
2013f retail sales growth (%)	0.7%	-0.6%	5.4%	0.5%	-0.1%	0.2%	3.6%	1.4%	0.7%	0.6%
2014f retail sales growth (%)	2.8%	1.8%	5.3%	2.2%	1.2%	7.1%	6.1%	3.8%	1.1%	1.1%
2017f retail sales growth (%)	3.9%	4.8%	4.5%	3.0%	2.6%	9.0%	5.6%	4.8%	1.4%	1.2%
2012 Unemployment (%)	10.0%	7.0%	6.0%	13.7%	10.9%	7.2%	15.3%	10.0%	10.1%	5.2%
2013f Unemployment (%)	10.7%	8.1%	5.5%	14.3%	10.5%	7.0%	13.3%	9.9%	11.2%	5.7%
2014f Unemployment (%)	11.0%	8.4%	5.5%	14.3%	10.9%	6.9%	12.0%	9.9%	11.6%	5.6%
2017f Unemployment (%)	9.4%	6.5%	5.5%	11.1%	10.3%	6.3%	9.0%	8.3%	10.6%	5.6%
2012 Inflation (%)	3.2%	3.1%	6.7%	2.5%	5.4%	3.6%	2.1%	3.8%	1.9%	2.2%
2013f Inflation (%)	2.0%	2.4%	6.4%	1.9%	4.0%	3.7%	2.9%	3.3%	1.6%	1.6%
2014f Inflation (%)	2.0%	2.0%	6.0%	2.1%	3.3%	3.0%	0.8%	2.7%	1.5%	1.7%
2017f Inflation (%)	2.5%	2.0%	6.0%	2.3%	3.0%	2.5%	2.3%	2.9%	1.7%	1.9%

e/f - Estimation/ Forecast

*Simple arithmetic average for comparison purposes

Sources: IMF (April/ July 2013), Eurostat, Capital Economics, Oxford Economics

Macroeconomic overview of our markets (cont)

Macro Indicator	Poland	Czech Republic	Russia	Slovakia	Hungary	Romania	Latvia	Total / Average	France	Germany
2012 Consumer spending growth (%)	0.7%	-3.0%	6.4%	-0.3%	-1.9%	1.8%	n.a.	0.6%	-0.1%	0.6%
2013f Consumer spending growth (%)	1.1%	-0.3%	4.6%	0.4%	-0.5%	1.9%	n.a.	1.2%	0.0%	0.9%
10-year Interest rate, 2012 (%)	3.7%	1.9%	6.9%	3.9%	6.2%	6.9%	n.a.	4.9%	2.0%	1.3%
10-year Interest rate, 2013f (%)	4.0%	2.0%	7.8%	5.3%	6.4%	6.3%	n.a.	5.3%	2.2%	1.6%
2012 Monthly wage, nominal (€)	889	993	675	805	765	344	679	736	n.a.	n.a.
2013f Monthly wage, nominal (€)	922	1,007	704	830	806	350	697	759	n.a.	n.a.
2012 Monthly Retail sales per capita, deflated (€)	178	225	204	245	157	84	141	176	548	349
2013f Monthly Retail sales per capita, deflated (€)	180	223	215	246	157	84	146	178	552	351
Apr. '13 Retail trade volume change y-o-y* (%)	2.7%	-1.3%	4.1%	1.1%	3.5%	1.7%	5.5%	2.5%	1.2%	0.2%
May '13 Retail trade volume change y-o-y* (%)	2.9%	0.2%	2.9%	1.8%	2.1%	-4.2%	7.9%	1.9%	1.8%	1.2%
Jun. '13 Retail trade volume change y-o-y* (%)	5.5%	-2.6%	3.5%	0.9%	-0.4%	-3.1%	4.6%	1.2%	0.4%	-0.1%
Consumer Confidence Indicator**, Jun. '13	-26.1	-16.9	n.a.	-28.2	-33.9	-34.4	-9.6	-24.9	-30.9	-3.2
Consumer Confidence Indicator**, Jul. '13	-25.8	-18.8	n.a.	-23.8	-32.2	-34.3	-11.9	-24.5	-25.8	-2.3
Retail Confidence Indicator**, Jun. '13	-7.2	5.0	n.a.	7.3	-8.9	10.5	3.8	1.8	-18.4	-10.5
Retail Confidence Indicator**, Jul. '13	-7.5	5.9	n.a.	2.6	-8.4	8.0	3.3	0.7	-16.9	-9.9
Country rating/ outlook - Moody's	A2/ stable	A1/ stable	Baa1/ stable	A2/ negative	Ba1/ negative	Baa3/ negative	Baa2/ positive	n.a.	Aa1/ negative	Aaa/ negative
Country rating/ outlook - Standard & Poor's	A-/ stable	AA-/ stable	BBB/ stable	A/ stable	BB/ negative	BB+/ stable	BBB+/ stable	n.a.	AA+/ negative	AAA/ stable
Country rating/ outlook - Fitch	A-/ stable	A+/ stable	BBB/ stable	A+/ stable	BB+/ stable	BBB-/ stable	BBB+/ stable	n.a.	AA+/ stable	AAA/ stable
Atrium country exposure by NRI (6M2013)	40.3%	18.0%	28.5%	5.8%	3.5%	3.6%	0.4%	100.0%		
Atrium country exposure by MV at 30/06/13***	47.0%	19.8%	19.3%	6.6%	3.5%	3.2%	0.6%	100.0%		

* Retail trade volume change reflect retail sales growth adjusted for inflation and seasonal effects.

** Eurostat indicator of households' and retailers' near-future expectations based on monthly and quarterly business and consumer surveys.

*** By market value of income producing properties as of 30 June 2013.

Sources: Eurostat, C&W, Oxford Economics, Moody's, Standard and Poor's, Fitch, Unicredit, PMR



Yields on government long term bonds and sovereign ratings

Yields on government long-term (10 years) bonds in local currencies, Jan. 2008-Sep. 2013



	Fitch sovereign ratings	10 year govern. yield, local currency (Sep.'13)	Prime shopping centre gross yield* (2Q13)	Spread
RUSSIA	BBB	7.25%	9.25%	2.00%
HUNGARY	BB+	5.78%	7.25%	1.47%
ROMANIA	BBB-	5.12%	8.50%	3.38%
POLAND	A-	4.40%	6.00%	1.60%
SLOVAKIA	A+	2.65%	7.25%	4.60%
CZECH R.	A+	2.17%	5.75%	3.58%
GERMANY	AAA	1.78%	4.80%	3.02%

* C&W 2Q13 retail reports, all figures are gross except Germany (net)

- **Long term yields**, based on 10-year government bonds, increased during 2008-2009 for most CEE countries
- But since 2010 most CEE countries have seen their government yields compress, reaching pre-crisis levels
- This reflects investors' slightly improved confidence in the area

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